

**Yoram Hayoun – [yoram.hayoun.org](http://yoram.hayoun.org)**

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**Project Manager - Full Stack Developer - RDJ/SAI Consultant**

## **Education :**

**Master's Degree in Computer Sciences , Pierre et Marie Curie University – Paris 6**

## **Professional Expérience :**

### **2021 – 2023 : Israel *Tel-Aviv* , Senior Full Stack Developer , CRM SOLUTIONS**

- ✓ CRM for managing requests to the National CEE Register + creation of a REST API to automate processes.
- ✓ Integration of APIs and webhooks: Aircall, Zendesk, Insee, Ademe, Hubspot and Kavkom.
- ✓ CRM for managing company projects from submission of requests to invoicing. Customers can submit their requests, which are then assigned, tracked, commented on, and accompanied by customer access for real-time tracking with graphical statistics. Robust encryption ensures the security of all documents.
- ✓ CRM for professional training: training catalog management, electronic signatures,...

**PHP · JQUERY · MYSQL · API REST · LINUX · CURL · DATATABLES · WEBHOOK**

### **2021 – 2022 : Israel *Jerusalem* , Senior Full Stack Developer , FREELANCE**

- ✓ Development of a specialized CRM for travel organizers. The solution offers comprehensive customer relationship management, from quote development to travel organization, providing features such as: quote management and trip customization, reservation management, payment management, ...
- ✓ Engineered a REST API employing Node.js, MySQL, Docker, and Swagger technologies.

**CODEIGNITER · LINUX · PHP · JQUERY · MYSQL · DATATABLES · NODE.JS · DOCKER · SWAGGER**

### **2019 – 2020 : Israel *Jerusalem* , Full Stack Developer , Project Manager , IDEA TELECOM**

- ✓ Managing various projects related to our CRM system, including integration with OVH, INSEE, and Telesoft APIs for data handling.
- ✓ Hire and oversee a developers team.

**CAKEPHP · LINUX · PHP · GIT · BASH · JQUERY · MYSQL · DATATABLES**

### **2014 – 2018 : Israel *Jerusalem* , Full Stack Developer , C. TELECOM**

- ✓ Various projects on the internally developed CRM.
- ✓ Optimization by automatically paralleling PHP scripts with a result up to 10 times faster.
- ✓ Mobile offer management with API.
- ✓ Writing a "project approach" document (Agile methodology closely related to Scrum).
- ✓ Automatic processes of extracting , transforming , validating and loading data for later analysis and visualization. Real-time reporting and statistics.

**PHP · MYSQL · JQUERY · LINUX · BASH · HIGHCHARTS**

### **2012 : France *Paris* , RDJ / SAI Product Expert , Back End Developer , BPCE - MOE**

- ✓ In the context of the implementation of an integrated "BACA" accounting audit trail (origin records, CRE RDJ / SAI, ME, entries in CODA), creation of complete traceability, both ascending and top-down to establish a link between each management act and its accounting result in CODA, and vice versa, while respecting RDJ / SAI composting standards. Parallelized import and storage of audit trails (millions/day) in Bash, PL/SQL and Perl daily monitoring and reporting.

**PL/SQL · ORACLE 11 · SHELL · RDJ / SAI · UNIX · SQL · CODA · PERL**

### **2011 : France *Paris* , RDJ / SAI Product Expert , BNP PARIBAS - MOA**

- ✓ Migration of partner commissions and an invoicing flow to RDJ / SAI.
- ✓ In-depth study on the Composer RDJ / SAI XML import/export file.
- ✓ Drafting of technical and functional specifications.
- ✓ Implementation in SENTINEL of an alert system for processing in RDJ / SAI.
- ✓ Establishment of a report by HTML email after each interpretation in RDJ / SAI on migration projects.

**RDJ / SAI · MVS · VB · XML · Access · Excel · SQL · Oracle · HTML · SENTINEL**

**2009-2010 : France *Tours* , RDJ / SAI Product Expert , Developer , HARMONIE MUTUELLE - MOE**

- ✓ Advice and assistance provided to the SIHM in the design, analysis, optimization and harmonization of RDJ.CI and RDJ / SAI processing and configuration.
- ✓ Monitoring and analysis of daily accounting operations with management of RDJ.CI incidents.
- ✓ Configuration and maintenance of accounting rules and repositories for RDJ.CI.
- ✓ Configuration of new streams for RDJ / SAI.
- ✓ Maintenance of documentation of rule settings.
- ✓ Active participation in project monitoring and information system development meetings.
- ✓ Intervention in all test phases (unit, recipe, integration).
- ✓ Drafting of daily accounting operating reports for RDJ.CI and RDJ / SAI.

**PL/SQL . ORACLE 11 . SHELL . RDJ / SAI . UNIX . SQL . CODA . PERL**

**2008-2009 : Israel *Jerusalem* , Full Stack developer , Project Manager , UPSIDER**

- ✓ Maintaining our in-house CRM system.
- ✓ Conducting research on implementing an e-commerce solution.
- ✓ Developing specifications for the CRM's upgrades.

**LINUX . PHP . JQUERY . MYSQL . JAVASCRIPT**

**2005-2007 : France *Paris* , RDJ / SAI Product Expert , FRANFINANCE - MOA**

- ✓ Implementation of SAI rules specific to over-indebtedness.
- ✓ Migration of RDJ rules to SAI.
- ✓ Maintenance of RDJ / SAI rules.

**RDJ . SAI**

**2003-2004 : Israel , Personal Projects.**

**2002 : France *Paris* , SDE / RDJ Product Expert , BNP PARIBAS - MOA**

- ✓ Designed the NESS Application. Crafted the new accounting events entry system, used by over 1000 users. Writing functional specifications, led steering committees, and conducted system testing.

**SDE . RDJ . Access . Excel . SQL**

**1995 – 2001 : France *Paris* , Team Leader , Expert Product , Pre-sales Engineer , Technical Support & Developer SOPRA GROUP [AXWAY]**

- ✓ Led committees, coordinated, and supervised consultants.
- ✓ Prepared sales flyer (for migration, competing products) and company brochures in collaboration with the marketing team. Also involved in presenting and prototyping to audiences ranging from 2 to 25.
- ✓ Provided RDJ consultation, software installation, deployment, customer follow-up and training.
- ✓ Wrote both functional and technical specifications. Developed functions in C, Shell scripting and testing.
- ✓ Analysed and resolved technical issues.

**SYBASE . ORACLE . SQL . UNIX . C . SHELL . RDJ . SDE . WORD . POWERPOINT**

**1993 : France *Paris* , Programmer-Analyst , ECOLE MILITAIRE - Personnel Office**

- ✓ Managed the database of conscripts and enlisted soldiers during national service.

**C . DBASE**

**Languages:**

**French** - Native speaker , **English** - Technical , **Hebrew** - Intermediate

**Riddle :**

Success of the “Ebay 2020 riddle”, an Ebay R&D Israel’s competition in Nov. 2020 (only 45 out of 15,000 participants succeeded in solving the 3 mathematical/computer riddles).